



Sampling of clients from the past five years. The asterisk indicates repeat clients.

**Agriculture**

- \*Ag First Secretary Conference- Kentucky
- \*AgFirst Farm Credit Bank (multiple engagements)
- \*Farm Credit Secretaries Conference- Georgia
  - \*Florida Farm Bureau
- \*Florida Farm Bureau Young Farmer and Rancher
  - \*Illinois Farm Bureau
- \*Indiana Young Farmers and Ranchers
  - \*Mississippi 4-H Leadership
  - \*Nebraska Farm Bureau
  - \*North Carolina Farm Bureau
- \*North Carolina Women in Agriculture
  - \*SC Timber Association
- \*South Dakota Women in Agriculture
  - \*Sunbelt Ag Expo
  - \*Tri-State Dairy Association
- \*US Egg and Poultry Export Council
  - Agland of Colorado
- American Farm Bureau Young Farmer and Ranchers
- Delaware Future Farmers of America
- Farm Credit Bank of Texas
- Monsanto Chemicals
- Montana Stockgrowers Association
- National 4-H Leadership Club
- National Wild Turkey Federation
- NC Sweet Potato Association
- Ohio Farm Bureau
- Ohio Future Farmers of America

**Child Nutrition**

- \*Charlotte Mecklenburg Child Nutrition
  - \*Georgia Child Nutrition
- \*Illinois Child Nutrition Association
  - \*Kansas Child Nutrition
- \*North Carolina Child Nutrition

- \*Polk County, Florida Child Nutrition Association
- \*South Carolina Child Nutrition (multiple engagements)
- \*Wallace North Carolina Child Nutrition

**Cooperatives**

- \*Mid-Carolina Electric Co-op (multiple engagements)
- \*Palmetto Electric Co-op
- \*Tennessee Electric Co-op

**Education**

- \*Columbia College (multiple engagements)
- \*Greeneville, TN School Association (multiple engagements)
- \*Greeneville, TN Teacher In-service
- \*Lexington, SC Teacher In-service
- \*North Carolina Child Nutrition
- \*Piedmont Technical College
- \*South Carolina Correctional Institution
- \*South Carolina Department of Education
- \*Tennessee In-service
- \*Texas Education Association
- \*York Technical College

- Character Education
- Clemson University Women in Business
- Phi Theta Kappa Leadership Fraternity
- Risk Management Association
- South Carolina Business Educators
- South Carolina Student Council Association
- Southern Business Education

**Financial Services**

- \*Georgia Association Life Underwriters
- \*New York Life
- \*South Carolina Independent Bankers (multiple engagements)
- \*Virginia Farm Bureau Insurance
- Arkansas Farm Bureau Insurance
- CIA (Credit Insurers Association)
- Nationwide Insurance
- North Dakota Bankers Association

**Medical Services**

- \*Capsugel Pharmaceutical
- \*Heartland for Children- Lakeland , FL
- \*Oklahoma Shawnee Medical Center
- \*South Carolina Hospital Association
- Florida Health Care Association
- Greenville Hospital Association

Iowa Health Care Association  
 Rockdale Hospital-Atlanta, GA.  
 Shepherd Center  
 South Carolina Mental Health Association  
 WillMed Service Banquet- North Carolina  
**Misc.**  
 \*International Housing Conference  
 \*Midlands Women in Business  
 \*South Carolina Realtors Association  
 \*South Carolina Municipal Association  
 \*Wilbur Smith Realtors  
 City of Tallahassee, Florida Conference  
 Florida Leadership Summit  
 Independent Newspapers of the Southeast  
 JOY Conference, University of Wisconsin Extension  
 Money Mailer, Inc  
 Sales and Marketing Executives of Chicago  
 Tri-State Housing  
 West Virginia Women in Business  
 Westinghouse  
**Service, Church**  
 \*American Legion  
 \*Ashburn Chamber of Commerce  
 \*Bishopville Chamber of Commerce  
 \*Laurens Chamber of Commerce  
 \*Legislative Wives Luncheon  
 \*Lions Clubs  
 \*Municipal Association of South Carolina  
 \*Rotary  
 \*United States Ruritans (multiple engagements)  
 \*Waynesboro, GA Women in Business (multiple engagements)  
 Doncaster Clothing  
 Freeway Church Tennessee  
 High Point Chamber of Commerce  
 Integrys Holdings  
 Lincolnton Georgia Chamber of Commerce  
 Lutheran Church of America  
 Parkersburg Chamber of Commerce  
 Tuckahoe Women of Virginia



## "They said some nice things..."

*"...We appreciate the excellent job you did for New York Life during the sesquicentennial celebration. Jane, that weekend turned out every bit as spectacular as we had hoped, particularly because of the contribution you made at Radio City Music Hall!"* **Jules A. del Vecchio, CLU, ChFC, Vice President, New York Life Insurance Company**

*"You were wonderful! Actually change that to you ARE wonderful! They loved you! Your human warmth and sincerity rang out as clearly as your magnificent voice! Your positive, uplifting message won our hearts and gave us all something to carry with us for a long time."* **Greame Clegg, Chairman, New Image International, New Zealand**

*"The response of the students of the Milton Hershey School was truly outstanding. You obviously captured their attention at the very beginning and they were with you throughout the entire program. Your inspiring message with the beautiful singing is an experience that we will all remember for a long time."* **Ronald D. Glosser, Chief Executive Officer, Hershey Trust Company**

*"Fantastic...inspiring...dynamic...entertaining...all apply to your superb presentation at the 24th RCMA Conference and Exposition."* **DeWayne S. Woodring, Executive Director/CEO, RCMA**

*"You were EXCELLENT! You were professional, funny, light, and very well received by the group. Not to mention your wonderful voice! Jane, you were a perfect choice! I have heard nothing but positive remarks from our employees!"* **Jan Potter, Personnel Representative, John Deere Insurance**

*"...The audience took to you instantly! In addition to your standing ovation, you could have had one where they carried you around the room on their shoulders had you chosen. You tell meaningful and interesting stories; your philosophy and advice are solid and your musical and audience wandering interludes confirming our collective judgment that you are a "keeper"!"* **Charlie Herrmann, Jostens**

*"It was absolutely delightful to have you with us during our annual meeting...your music and message were received by our delegates and guests enthusiastically. We continue to receive compliments on your performance."* **J. Hansen Hoffman, Jr. Maryland Farm Bureau**

*"What a great way to end my conference...you not only charmed my group with your down home Southern ways but most importantly left my members with a message that they can't afford to ever forget.... Be yourself and don't ever quit!"* **Mark Singer, Executive Director, Richmond Area Municipal Contractors Association**

*"...You were wonderful! I've heard nothing but compliments from everyone!"* **Janice Ayers, Mid-Carolina Electric Cooperative**

## "They said some more nice things..."

*"You were better than the "Young and the Restless" and I have not missed that Soap in 25 years!"*

**Unknown audience member but it was said!**

*"You were fantastic! Your winning attitude message during the opening was outstanding. ...Your elegantly blending message and song reminded our sales force of the tremendous opportunities, which exist.... As our sales force reaches new heights I hope you will take pride in knowing you helped inspire us to be the best we can be."* **Carl E. Derrick, CLU, ChFC, CPCU Farm Bureau Insurance**

*"Your humor, words of wisdom and especially your music was just the mix I was looking for. Thanks just doesn't seem to be enough to say how grateful I am!"* **Becky Dempsey, American Soybean Association**

*"Your presentation and performance for our Annual Meeting were wonderful! Our CEO told me that it was the best Prayer Breakfast we have ever had, and I wholeheartedly agree with him. We heard many similar comments from our guests."* **Joy Upchurch, AgFirst Farm Credit Bank**

*"What a delight to have you at our Financial Women International State Conference.*

*Your presentation was exactly what we needed...."* **Loretta Thomas, Program Chairperson, Financial Women International State Conference**

*"Lots of people have told me that you were the best speaker we have offered at any of our annual meetings. And that is quite a compliment, considering that many of these people have been attending these meetings for years."* **Jerry Kirk, Manager, Communications Department, Tennessee Farmers Cooperative**

*"The comments of our crowd express (our appreciation) best. Here is a sampling:*

*"The Luncheon program was excellent; I don't believe you could have had a better program than Jane Herlong." "Will be a challenge to top this one!"*

*"Jane Herlong was the best speaker/entertainer ever! Excellent!"*

**Lou Green, Vice President, Communications, The Electric Cooperatives of South Carolina**

*"You had a wonderful message that was geared to our needs and our business. Everyone just fell in love with you and we received wonderful comments!"* **Mabel Templeton, US Sprint**

*"...Thank you for the special effort you made to provide the most enjoyable entertainment (with a message) that we have had during my 26-year tenure with Farm Credit."* **Frank Whitaker, Jr., North Central Farm Credit**

*"Thank you for providing us with the most spectacular opening we've ever had for our STAFDA convention. It literally brought the house down!"* **Morrie Halvorsen, Executive Director, STAFDA**

*"The stories, songs and general good nature ribbing made everyone enjoy the conference even more! I was indeed happy to see the audience give you a standing ovation! It proved to me that I had chosen the right person for our conference!"* **Leona Madaj, Conference Chair, Pennsylvania Child Nutrition**

*"WOW!" "She was GREAT!" "Jane is a ten! Fabulous!" "Wonderful voice!" "Very Dynamic!" There are a few of the comments from the evaluations. You received a rating of 4.78 out of a possible 5 on our rating system which is about as good as you can get!"* **Bob Wilson, Senior Director, American Farm Bureau**

*"Your presentation was outstanding! The motivation you rendered in speech and song created a real desire in the hearts and minds of our members to set their goals at higher levels than in the past and work with new intensity and perseverance to attain them."* **Doyle D. Rahjes, President, Kansas Farm Bureau**

*"You made our Annual Conference a success.... Our members who attended the banquet told me how much they enjoyed your presentation; they loved your song selection and how you involved some of our people in your program."* **John Shadle, Jr., American Water Works Association, Pennsylvania**

*"Thank you for contributing so much to the success of SCFA's Annual Conference. According to our convention questionnaire, you were the hit of the program!"* **Robert Scott, President, South Carolina Forestry Association**

*"Words cannot express the fantastic ending your presentation provided our breakfast session at the Virginia Food Service Convention. "The Magic of Being Yourself" was absolutely delightful and what a send off for our food service staff throughout Virginia to return home with a message they will never forget...Be yourself and don't ever quit being kind to our customers..."* **Shirley Wilson, VSFSA Conference Chair**

*"Thank you very much for an outstanding performance...You were charming, invigorating and entertaining-in short, a tremendous hit!"* **Dr. Kirk Alliman, President, American Humanics, Inc.**

*"We were delighted to have you come and share your warmth, enthusiasm, and encouragement with our membership. Everyone loved your presentations and the evaluations were all so positive!"* **Sally McNeill, Program Chair, North Carolina Cooperative Extension Service**

*"It has been years since he have had such a positive response to a keynote speakers! Your message was wonderful and you delivered it perfectly-with fun and laughter!"* **Dottie Nagle, Carolinas Roofing and Sheet Metal Contractors Association, Inc.**

*"You were absolutely the HIT of the show!!!"* **Susan B. Larson, Industrial Fabrics Association International**

*"I just attended the seminar you gave for IAAP in Murfreesboro, and I had to let you know how much I enjoyed it. You are a real inspiration. I'm a 48-year-old grandmother and a sophomore in college. I was considering dropping out but you have inspired me to keep going and make it work! Thank you for the inspiration, the laughter, and the tears. You're the greatest!"* **Doris C. Goode, CPS**

*"I do not like to give speakers these high marks unless they were well-deserved. Jane deserves the best recommendation. I give her the highest marks of your scale of plus 7!"* **Cindy Berry, Women Aware Conference**

*"Jane, your people skills and expertise in public speaking, along with your personal involvement played a major role in the success of our conference. Our evaluations demonstrate that you are a talented speaker."* **Larry Brown, Vice President, U.S. Poultry & Egg Association**

*"You have a way of identifying with your audience: you know what makes people laugh, smile and maybe even tear up a bit, and you used that knowledge well at our meeting. In short, you were a hit."* **Phil Hudgins, Conference Chair, Community Newspapers Conference**

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